

LAKELAND AREA MASS TRANSIT DISTRICT (LAMTD)

Office of Purchasing and Contracts
1212 George Jenkins Blvd., Florida 33815
(863) 688-7433

February 7, 2014

Re: Notice of Intent to Award RFP 14-004
Insurance Agent/Broker Services for the District's Employee Health & Welfare
Insurance Benefit Suites

Dear Offerors,

LAMTD has completed the second portion of its evaluation process for the above solicitation, and in accordance with the published selection criteria. The two (2) highest ranked firms invited into the second-tier evaluation process through oral presentations were Lanier Upshaw Insurance and AllTrust Insurance. Though both firms adequately demonstrated their ability to fulfill the requirements of the solicitation, the firm of AllTrust Insurance was selected as the best value to the District with the highest ranking overall.

It is without further consideration of other offers that the District recommends AllTrust Insurance Inc. to its Board of Directors for award.

Tier II rankings are as follows:

CALCULATED TECHNICAL & PRICE SUMMARY	
Offeror	RANKING
AllTrust Insurance, Inc.	1
Lanier Upshaw Insurance	2

We appreciate the time and effort spent in the preparation of your offer, oral presentations, and your continued interest in future projects at Lakeland Area Mass Transit District.

If you have questions, please contact me at (863)327-1314 or lharris@ridecitrus.com

Sincerely,

Lisa Harris
Contract Specialist

Cc: File Copy